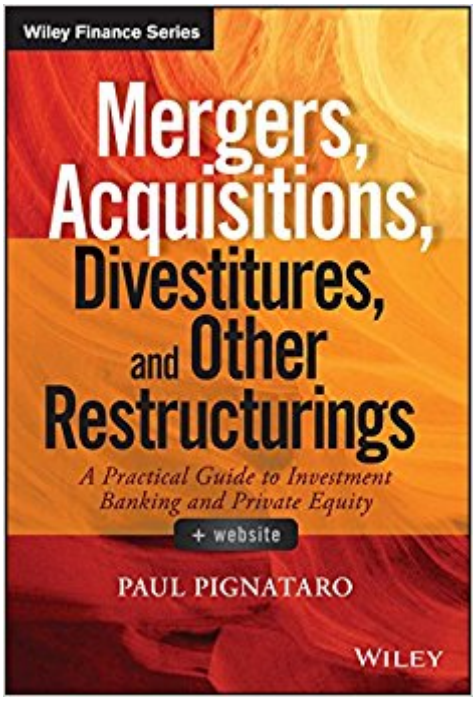
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Mergers, Acquisitions, Divestitures, And Other Restructurings (Wiley Finance)



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Synopsis

The authoritative resource for analyzing mergers andacquisitions (M&A) from every angle Paul Pignataro reveals the secrets behind growth through M&Ain his new book, Mergers, Acquisitions, Divestitures, and OtherRestructurings + Website. Through market shifts and regulatorychanges, M&A has served as a solid approach to growth. Creatingvalue through mergers and acquisitions is a highly covetedstrategy, and Wall Street has long sought a clear technicalunderstanding of the components of M&A as a key driver ofgrowth. In this book, the author provides that understanding,covering all essential aspects of accounting and modeling for theM&A process.With over a decade of experience aiding billion-dollarrestructuring deals, Paul Pignataro is in an excellent position tobreak down M&A from a finance standpoint. Mergers,Acquisitions, Divestitures, and Other Restructurings covers thefinancial accounting and modeling behind several M&Astructures. Using the merger of Office Depot and Office Max, Mr.Pignataro fully addresses the entire integration, explains EBITDA,and other crucial performance measures. This text is for financepractitioners who want to explore every corner of the M&Aprocess.Learn accounting for asset acquisitions, asset divestitures,and corporate mergersExplore modeling methods including mini-merger modeling andfully consolidated merger modelingRead case studies demonstrating the practical success oftheoretical modelsUnderstand EBITDA, cash flow, capital structure, and theirimpact on M&A success and value creationThis new text from the CEO and founder of the New York School ofFinance is key for understanding how restructuring leads to growthand value creation. The importance of M&A shows no signs ofslowing, meaning that finance professionals need to be able toaccurately analyze the prospects and impacts of restructuringmoves. Mergers, Acquisitions, Divestitures, and OtherRestructurings + Website is the authoritative resource fordoing just that.

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Customer Reviews

Investment banking and private equity are not as mysterious or beyond grasp as they may be portrayed, however, without Paul’s series of books I would still be in the dark. For anyone looking for a practical and applicable understanding of how to develop one’s skills as an analyst, or hone their comprehension from an associate’s point of view, these books are invaluable. The author, Paul, is a wealth of first-hand knowledge, and is a true professor when it comes to helping his readers reach that "aha!" moment.I purchased the books because I am a career changer, and the understanding that I’ve received from Paul’s guidance has helped me become a capable and formidable analyst when compared to anyone on the Street. Furthermore, the information provided in the books is great to have on hand as a reference; for instance, during a merger, if one would need to find the average percentage of goodwill to be allocated to amortizable intangible assets in a particular industry... it’s right there.Hope this helps others the way that it’s helped me!

This book is fantastic! I am a career changer and it definitely reinforced - as well as filled in the gaps - where my b-school courses were lacking. For instance, both this book AND Paul’s "Financial Modeling and Valuation" book thoroughly explain how to actually go about doing research in order to optimize the inputs in your financial model. (This part of the modeling process was never really taught in class). Along with the included case study, this book carefully explains each step of the merger modeling process so that an absolute Excel novice can understand and feel confident about the process. I highly recommend it to anyone who is considering going to business school and specializing in finance, as it will give you a edge in class. As in my case, it was a fantastic refresher and supplement which has allowed me to take on valuation projects of my own in order to build my resume.

Great book to get to know the fundamentals of investment banking and M&A specifically. The author explains very thoroughly all the modeling techniques and how to approach a merger/acquisition case from a technical stand point of view. In addition, I've found very helpful the included real case study, which is a great tool not only to master the modeling techniques, but also to understand the whole acquisition process and the dynamics behind it.The series is a great learning tool whether the ultimate goal is a career in the investment banking field or simply better management of personal financial investments.

This is a great read! A superb tool when looking to increase your knowledge in investment banking concepts in the mergers, acquisitions, and restructuring field. It takes the basics of modeling and builds upon what was talked about in the Financial Modeling and Valuation book. A must have for any one in the field or looking to get the knowledge to excel in the investment banking arena.

Highly recommend this book if you're interest in familiarizing yourself with M&A, Paul does an excellent job of laying out the details with relevant examples

The book is 5 stars but the Excel files is 0 starI dont understand why I have to be a lecturer to have the solution file? "Financial Modeling & Valuation" and "Leverage Buyout" does not require this????Paul, please contact Wiley and ask them to change this policy

Paul P. (Fonder of New York School of Finance) new M&A book review:This new book by Paul P. of NYSF is an excellent addition to his two other books in his series. I wrote a review for his LBO book and also am writing a review for his new M&A book. Everything that I mentioned in the LBO book review also applies here. I think the really excellent thing about Paul's books is that they are very in-depth treatment on one particular type of analysis. Other books on valuation will just contain one chapter on LBO, one on M&A, etc. However, Paul book series are compartmentalized and standalone in-depth treatment that as a collective series will make you truly exceptional in both the sell side (i.e. IBD advisory) or the buyside. Anyone with experience in this field will know that just having this skill set and know how is a very lucrative skill set to have. If you truly want to be the next Bob Greenhill, Felix Rohytan, Ira Harris of M&A and you truly master everything in this book (as well as his other two books) then you will truly be in a position to generate real wealth for yourself as well as your clients and others. These are niche books that may not be intended to be for a general

audience (such as a New York Times best seller) but me personally I would way rather spend the rest of my life mastering these types of books so that I can master the "wealth creation process" of business in general (no disrespect to New York Time best sellers which are also wonderful books; Paul's books and popular books for the masses are two distinctly different product offerings in my humble opinion meant to serve two different purposes).

Great book for anyone starting out in M&A and with little to no knowledge/experience in the field. The author, Paul Pignataro, does a brilliant job in laying out the fundamental concepts through relevant modelling examples. The modelling in the book is very clearly laid out and easy to follow. It works as a useful and practical supplement to the theoretical concepts discussed in the book.I would recommend this book to anyone who is either new to the field or looking to polish up their M&A modelling skills and knowledge. Paul keeps things simple and to the point.

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